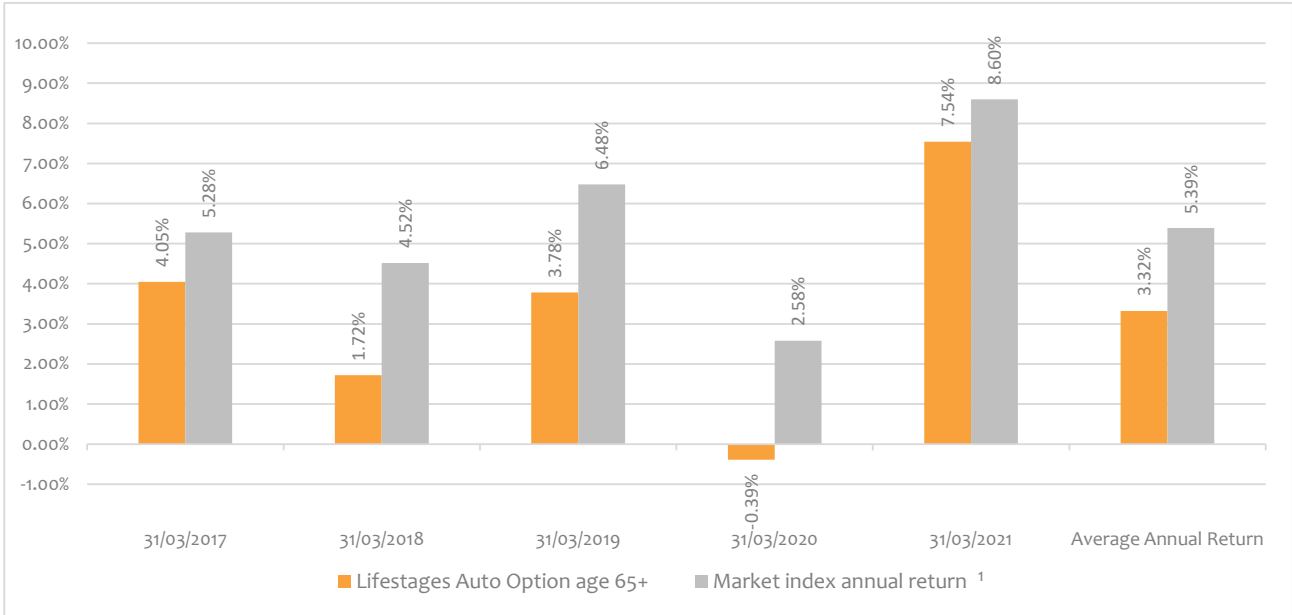




### Annual Return Graph



This shows the return after fund charges and tax for each year ending 31 March since the investment option started. The last bar shows the average annual return since the investment option started, up to 31 December 2021.

**Important:** This does not tell you how the investment option will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

### What fees are investors charged?

Investors in the Lifestages Auto Option age 65+ are charged fund charges. In the year to 31 March 2021 these were:

	% of net asset value
<b>Total fund charges (estimated)</b>	<b>0.87%</b>
<b>Which are made up of -</b>	
<b>Total management and administration charges</b>	<b>0.87%</b>
Including -	
Manager's basic fee	0.61%
Other management and administration charges <sup>2</sup>	0.26%
<b>Total performance-based fees</b>	<b>0.00%</b>
<b>Other Charges</b>	
	Dollar amount per investor
<b>Member fee</b>	<b>\$24.00</b>

The percentage shown for the 'Other management and administration charges' includes an estimate of the fees and expenses incurred in the underlying funds in which the investment option invests.

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the 'Other Material Information' document for the Lifestages KiwiSaver Scheme on the offer register ([www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose)) for more information about those fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

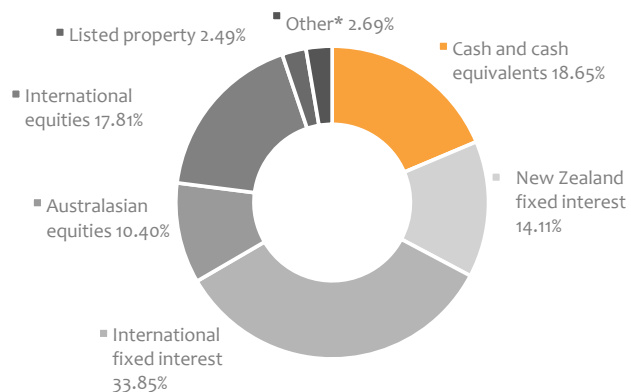
### Example of how this applies to an investor

Hayley had \$10,000 in the investment option at the start of the year and did not make any further contributions. At the end of the year, Hayley received a return after fund charges were deducted of \$255 (that is 2.55% of her initial \$10,000). Hayley also paid \$24.00 in other charges. This gives Hayley a total return after tax of \$210.09 for the year.

### What does the investment option invest in? <sup>3</sup>

This shows the types of assets that the investment option invests in.

#### Actual investment mix



#### Target investment mix\*\*\*

Asset type	Allocation
Cash and cash equivalents	11.75%
New Zealand fixed interest	18.75%
International fixed interest	45.00%
Australasian equities	6.50%
International equities	18.00%

#### Top 10 investments

Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
1 iShares Global Aggregate Bond ESG UCITS ETF NZD Hedged	14.40%	International fixed interest	IE	
2 Harbour NZ Core Fixed Interest Fund	14.11%	New Zealand fixed interest	NZ	
3 Dimensional Two-Year Sustainability Fixed Interest Trust – NZD Class Units	13.18%	International fixed interest	AU	
4 Dimensional Global Sustainability Trust – NZD Hedged Class Units	7.25%	International equities	AU	
5 Dimensional Global Bond Sustainability Trust – NZD Class Units	6.27%	International fixed interest	AU	
6 Cash Deposit (ANZ Bank)	2.76%	Cash and cash equivalents	NZ	
7 Kernel Global Infrastructure Fund	2.69%	Other*	NZ	
8 Southland Building Society term deposit maturity 07/12/22	2.19%	Cash and cash equivalents	NZ	BBB
9 Southland Building Society term deposit maturity 19/10/22	2.19%	Cash and cash equivalents	NZ	BBB
10 Schroder Emerging Markets Sustainable Fund - Wholesale Class	2.14%	International equities	NZ	

The top 10 investments make up 67.18% of the net asset value of the fund.

\*Other includes infrastructure assets.

#### Currency hedging

As at 31 December 2021 the fund has an exposure to foreign currency assets of 54.31%, of which 41.10% was hedged back to NZD. This means the fund's foreign currency exposure is 13.21%. More information on our currency hedging policy can be found in the SIPO on our website [www.lifestages.co.nz/kiwisaver/lifestages-kiwisaver-scheme](http://www.lifestages.co.nz/kiwisaver/lifestages-kiwisaver-scheme).

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the investment option.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Graham Duston	Investment Committee member	20 years and 3 months	Chief Executive Officer, Funds Administration New Zealand Ltd (current)	20 years and 3 months
Damon O'Brien	Independent Investment Committee member	6 years and 8 months	Chief Investment Officer, Consilium Limited	9 years and 9 months
Martin Pike	Head of Investments	6 years and 3 months	National Manager, Investment Product & Services, AMP Financial Services	2 years and 4 months
Mike Skilling	Non-executive Director / Investment Committee chairperson	5 years and 7 months	GM Business Financial Services & Private Banking, BNZ	8 years and 0 months
Derek Young	Investment Committee member	17 years and 6 months	Executive Director, Funds Administration New Zealand Ltd (current)	17 years and 6 months

## Further information

You can also obtain this information, the PDS for Lifestages KiwiSaver Scheme, and some additional information from the offer register at [www.companiesoffice.govt.nz/disclose](http://www.companiesoffice.govt.nz/disclose).

## Notes

<sup>1</sup> Note that market indices reflect no deduction for charges and tax.

<sup>2</sup> This covers expenses incurred in running the fund (e.g. accounting, audit, and regulatory compliance costs). This also covers the Supervisor's annual fee (for the services it provides) and an estimate of fees and expenses incurred by the underlying funds. GST will be included in some expenses, where applicable. Our estimates are made on the basis of reasonable assumptions about the ongoing level of fees and costs expected to be charged (taking into account the actual fees and costs as a percentage of average net asset value that were charged for the most recent scheme year). These fees are deducted from, and reflected in the unit price of the fund.

<sup>3</sup> The investment option invests 25% in the Lifestages High Growth Fund and 75% in the Lifestages Income Fund. The actual investment mix, target investment mix, top 10 investments and currency hedging all reflect the assets invested proportionally in these Lifestages Funds.

\*\* This investment option was not available as at 31 March 2018. Therefore, the historical returns contained in this document reflect the disclosures that would have applied had the option been in existence as at 31 March 2018.

\*\*\* The asset allocation of this investment option changed on 30 September 2021.

## Contact information

Phone 0800 727 2265  
 Email [contact@lifestages.co.nz](mailto:contact@lifestages.co.nz)  
 Web <https://lifestages.co.nz/>

