Fund Update

Lifestages KiwiSaver Scheme

Lifestages Capital Stable Portfolio for the quarter ended 30 September 2019

This fund update was first made publicly available 29 October 2019



What is the purpose of this update?

This document tells you how the Lifestages Capital Stable Portfolio has performed and what fees were charged. The document will help you to compare the fund with other funds. Funds Administration New Zealand Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

Description of this fund

The Lifestages Capital Stable Portfolio aims to provide a low risk investment option. It is generally suitable if you want to have a 'low risk' investment portfolio which has the majority of its assets invested in cash and fixed interest investments.

Total value of the fund	\$138,835,969
Number of members in the fund	7,838
The date the fund started	30 September 2007

What are the risks of investing?

Risk indicator for the Lifestages Capital Stable Portfolio:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at www.sorted.org.nz/tools/investor-kickstarter.

Note that even the lowest category does not mean a risk-free investment, and there are other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the past 5 years. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

See the product disclosure statement (PDS) for more information about the risks associated with investing in this fund.

How has the fund performed?

	Average over past five years	Past year	
Annual return	3.51%	2.65%	
(after deductions for charges and tax)	J•J1/0	2.0 3/6	
Annual return	4.12%	3.40%	
(after deductions for charges but before tax)	7.12/0	J•40%	
Market index annual return	5.11%	4.97%	
(reflects no deductions for charges and tax)	J. 11/0	7.27/0	

The market index annual return is based on a composite index, calculated using the target investment mix weightings of the underlying market indices that the fund invests into. The benchmark indices used for each asset class are defined in the Statement of Investment Policy and Objectives (SIPO).

Additional information about the market index is available in the SIPO on the offer register (search for Lifestages KiwiSaver) at www.companiesoffice.govt.nz/disclose.



Annual Return Graph



This shows the return after fund charges and tax for each of the last 10 years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 September 2019.

Important: This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

\$24.00

What fees are investors charged?

Investors in the Lifestages Capital Stable Portfolio are charged fund charges. In the year to 31 March 2019 these were:

	% of net asset value
Total fund charges (estimated)	1.77%
Which are made up of -	
Total management and administration charges	1.77%
Including -	
Manager's basic fee	0.75%
Other management and administration charges ²	1.02%
Total performance-based fees	0.00%
Other Charges	Dollar amount per investor

The percentage shown for the 'Other management and administration charges' includes an estimate of the fees and expenses incurred in the underlying funds in which the fund invests.

Member fee

Investors may also be charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds). See the 'Other Material Information' document for the Lifestages KiwiSaver Scheme on the offer register (www.companiesoffice.govt.nz/disclose) for more information about those fees.

Small differences in fees and charges can have a big impact on your investment over the long term.

Example of how this applies to an investor

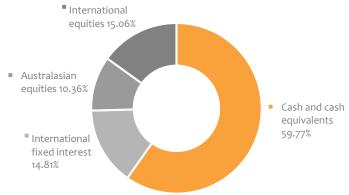
Hayley had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Hayley received a return after fund charges were deducted of \$340 (that is 3.40% of her initial \$10,000). Hayley also paid \$24.00 in other charges. This gives Hayley a total return after tax of \$241.00 for the year.



What does the fund invest in?

This shows the types of assets that the fund invests in.

Actual investment mix



Target investment mix

Asset type	Allocation
Cash and cash equivalents	60.00%
International fixed interest	15.00%
Australasian equities	10.00%
International equities	15.00%

Top 10 investments

ents	Percentage of fund net assets	Туре	Country	Credit rating (if applicable)
oal Fixed Interest Fund	10.84%	International fixed interest	NZ	
olesale Screened al Equity Index Fund (Class	7.30%	International equities	AU	
Z Equity Advanced Beta Fund	7.02%	Australasian equities	NZ	
Building Society term turity 03/02/20	5.26%	Cash and cash equivalents	NZ	BBB
Building Society term turity 18/12/19	5.18%	Cash and cash equivalents	NZ	ВВВ
Building Society term turity 20/02/20	5.15%	Cash and cash equivalents	NZ	BBB
Building Society term turity 20/03/20	5.13%	Cash and cash equivalents	NZ	BBB
Building Society term turity 20/04/20	4.36%	Cash and cash equivalents	NZ	BBB
Building Society term turity 18/05/20	4.35%	Cash and cash equivalents	NZ	BBB
al Two-Year Diversified Fixed ust – NZD Class Units	3.97%	International fixed interest	AU	
	pal Fixed Interest Fund polesale Screened al Equity Index Fund (Class Equity Advanced Beta Fund Building Society term turity 03/02/20 Building Society term turity 18/12/19 Building Society term turity 20/02/20 Building Society term turity 20/03/20 Building Society term turity 20/04/20 Building Society term turity 18/05/20 Building Society term turity 18/05/20	Percentage of fund net assets Deal Fixed Interest Fund Delesale Screened all Equity Index Fund (Class Fixed Equity Index Fund (Class Fixed Equity Advanced Beta Fund Fixed Equity Index Fixed Fixed Equi	Percentage of fund net assets Percentage of pund net assets	Percentage of fund net assets Type Country Percentage of fund net assets Type Country Percentage of fund net assets NZ Delegate Screened al Equity Index Fund (Class 7.30% International equities AU Equity Advanced Beta Fund 7.02% Australasian equities NZ Building Society term turity 03/02/20 5.26% Cash and cash equivalents NZ Building Society term turity 18/12/19 5.18% Cash and cash equivalents NZ Building Society term turity 20/02/20 5.13% Cash and cash equivalents NZ Building Society term turity 20/03/20 4.36% Cash and cash equivalents NZ Building Society term turity 20/04/20 4.36% Cash and cash equivalents NZ Building Society term turity 18/05/20 4.35% Cash and cash equivalents NZ International fixed interest All International fixed interest All

The top 10 investments make up 58.56% of the net asset value of the fund.

Currency hedging

As at 30 September 2019 the fund has an exposure to foreign currency assets of 33.21%, of which 22.57% was hedged back to NZD. This means the fund's foreign currency exposure is 10.64%. More information on our currency hedging policy can be found in the SIPO on our website www.lifestages.co.nz/kiwisaver/lifestages-kiwisaver-scheme.



Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

Name	Current position	Time in current position	Previous or other position	Time in previous or other position
Graham Duston	Investment Committee member	18 years and o months	Chief Executive Officer, Funds Administration New Zealand Ltd (current)	18 years and o months
Damon O'Brien	Independent Investment Committee member	4 years and 5 months	Chief Investment Officer, Consilium Limited	7 years and 6 months
Martin Pike	Investment Strategist	4 years and 1 months	National Manager, Investment Product & Services, AMP Financial Services	2 years and 4 months
Mike Skilling	Non-executive Director / Investment Committee chairperson	3 years and 4 months	GM Business Financial Services & Private Banking, BNZ	8 years and o months
Derek Young	Investment Committee member	15 years and 3 months	Executive Director, Funds Administration New Zealand Ltd (current)	15 years and 3 months

Further information

You can also obtain this information, the PDS for Lifestages KiwiSaver Scheme, and some additional information from the offer register at www.companiesoffice.govt.nz/disclose.

Notes

- ¹ Note that market indices reflect no deduction for charges and tax.
- ² This covers expenses incurred in running the fund (e.g. accounting, audit, and regulatory compliance costs). This also covers the Supervisor's annual fee (for the services it provides) and an estimate of fees and expenses incurred by the underlying funds. GST will be included in some expenses, where applicable. Our estimates are made on the basis of reasonable assumptions about the ongoing level of fees and costs expected to be charged (taking into account the actual fees and costs as a percentage of average net asset value that were charged for the most recent scheme year). These fees are deducted from, and reflected in the unit price of the fund.
- ${\tt 3}\,$ The Capital Stable Portfolio is closed to new investors.

Contact information

Phone 0800 727 2265

Email contact@lifestages.co.nz Web <u>https://lifestages.co.nz/</u>

