



# Quarterly Disclosure Statement for the 12 month period to 31 March 2014 Lifestages KiwiSaver Scheme Lifestages Growth Portfolio

# What is the purpose of this statement?

This statement provides key information about the Lifestages KiwiSaver Scheme - Lifestages Growth Portfolio. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

# Description of the fund

The Lifestages Growth Portfolio aims to provide capital growth over the long term. The majority of the Lifestages Growth Portfolio is invested in shares and as such its return is likely to fluctuate in line with sharemarkets worldwide.

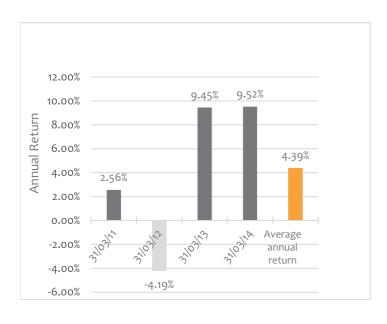
| Total value of the fund       | \$15,363,307.44 |
|-------------------------------|-----------------|
| Number of members in the fund | 3,070           |
| Date the fund started         | 1 January 2010  |

# How has the fund performed?

|                            | Past year |
|----------------------------|-----------|
| Annual return              |           |
| (after deductions for fund | 9.52%     |
| fees and tax¹)             |           |

# How has the fund performed in the past?

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



# What fees were members charged?

The returns above are after deductions for fund fees<sup>2</sup>.

These fees were last totalled up for the year to 31 March 2013 and were:

| Total fund fees        | 2.33%                   |
|------------------------|-------------------------|
|                        | of members' investments |
| Which are made up of:  |                         |
| Annual management fee  | 0.88%                   |
| Performance-based fees | 0.00%                   |
| Other fees and costs⁺  | 1.45%                   |

Members were also charged **membership fees**<sup>3</sup> of \$29.50 over the year to 31 March 2013.

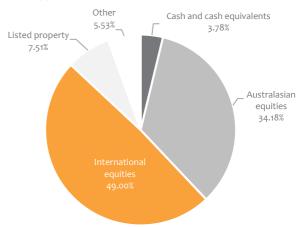
# Example of how this applies to a member

Jason had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jason received a return after fund fees and tax were deducted of \$952 (that's 9.52% of his initial \$10,000). Jason also paid \$29.50 in membership fees. This gives Jason a total return of \$922.50 for the year.

### What does the fund invest in?

### Actual investment mix

This shows the types of assets that the fund invests in.



### Target investment mix

This shows the mix of assets that the fund generally intends to invest in.

| Cash and cash equivalents    | 3.00%  |
|------------------------------|--------|
| New Zealand fixed interest   | 0.00%  |
| International fixed interest | 0.00%  |
| Australasian equities        | 35.00% |
| International equities       | 50.00% |
| Listed property              | 7.00%  |
| Unlisted property            | 0.00%  |
| Other <sup>4</sup>           | 5.00%  |

#### Top 10 investments

| Name   | Percentage of   | Туре                      | Country     | Credit rating   |
|--|-----------------|---------------------------|-------------|-----------------|
|  | fund net assets |                           |             | (if applicable) |
| 1 Vanguard International Shares Index Fund<br>(Hedged) - NZD Class # | 18.88%          | Fund                      | Australia   |                 |
| 2 BlackRock Wholesale Indexed International<br>Equity Fund           | 18.63%          | Fund                      | Australia   |                 |
| 3 Harbour Australasian Equity Fund WUT                               | 13.53%          | Fund                      | New Zealand |                 |
| 4 Milford NZ Equities Wholesale Fund                                 | 13.15%          | Fund                      | New Zealand |                 |
| 5 Magellan Global Fund   | 9.02%           | Fund                      | Australia   |                 |
| 6 Cash deposit (ANZ Bank)  | 8.20%           | Cash and cash equivalents | New Zealand | AA-             |
| 7 Vanguard International Property Securities Index<br>Fund           | 7.51%           | Fund                      | Australia   |                 |
| 8 Vanguard Global Infrastructure Fund                                | 5.53%           | Fund                      | Australia   |                 |
| 9 BlackRock Wholesale Indexed Australian Equity<br>Fund              | 5.50%           | Fund                      | Australia   |                 |
| 10 Southland Building Society Call account                           | 0.05%           | Cash and cash equivalents | New Zealand | BBB+            |

The top 10 investments make up 100.00% of the fund.

#### Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name           | Current position                                   | Time in current postion | Previous or other position  | Time in previous or other postion |
|----------------|--|-------------------------|---|-----------------------------------|
| Graham Duston  | Executive Director / Chairman Investment Committee | 12 years, 6 months      | General Manager, ANZ Funds Management   | 2 years                           |
| Ross Smith     | Investment Committee member                        | 12 years, 6 months      | Group CEO, SBS Bank (current)   | 22 years, 1 month                 |
| Jeffrey Walker | Chairman   | 12 years, 6 months      | Managing Partner, Jeff Walker & Cleland<br>Murdoch Lawyers (current)                      | 14 years, 9 months                |
| Cameron Watson | Investment Consultant                              | 1 year, 2 months        | Private Wealth Training & Development<br>Manager, Craigs Investment Partners<br>(current) | 8 months                          |
| Derek Young    | Executive Director / Investment Committee member   | 9 years, 9 months       | General Manager, ING New Zealand Limited  | 2 years                           |

#### **Further information:**

### Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Lifestages KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

#### Changes to trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See www.lifestages.co.nz/assets/pdf/Signed-Lifestages-KiwiSaverScheme-Prospectus-19-September-2013.pdf for more information about these policies.

#### Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

#### Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at www.lifestages.co.nz/dmsdocument/748.csv.

#### Notes

- Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.
- <sup>2</sup> Fund fees are charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).
- <sup>3</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme.
- <sup>4</sup> Other includes infrastructure shares.
- \* The fund is not charged performance fees. However, the fund is subject to performance fees arising at the level of the underlying funds into which it invests. Please refer to the Lifestages KiwiSaver Scheme Investment Statement for further information.

# Manager's Certificate

Funds Administration New Zealand Limited, as Manager of the Lifestages KiwiSaver Scheme - Lifestages Growth Portfolio, states that:

- > this disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013; and
- > to the best of the manager's knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate; and
- > this disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Lifestages KiwiSaver Scheme.

Graham Duston, Executive Director, Funds Administration New Zealand Limited. 23 April 2014