

Lifestages KiwiSaver Scheme  
Lifestages Capital Stable Portfolio

**What is the purpose of this statement?**

This statement provides key information about the Lifestages KiwiSaver Scheme - Lifestages Capital Stable Portfolio. It tells you how the fund has performed and what fees it charged, and will help you to compare it with other funds. We prepared this statement in accordance with the KiwiSaver (Periodic Disclosure) Regulations 2013. This information is not audited and may be updated.

**Description of the fund**

The Lifestages Capital Stable Portfolio aims to provide a low risk investment option. It is generally suitable if you want to have a 'low risk' investment portfolio which has the majority of its assets invested in cash and fixed interest investments.

|                               |                   |
|-------------------------------|-------------------|
| Total value of the fund       | \$112,955,330.66  |
| Number of members in the fund | 11,088            |
| Date the fund started         | 30 September 2007 |

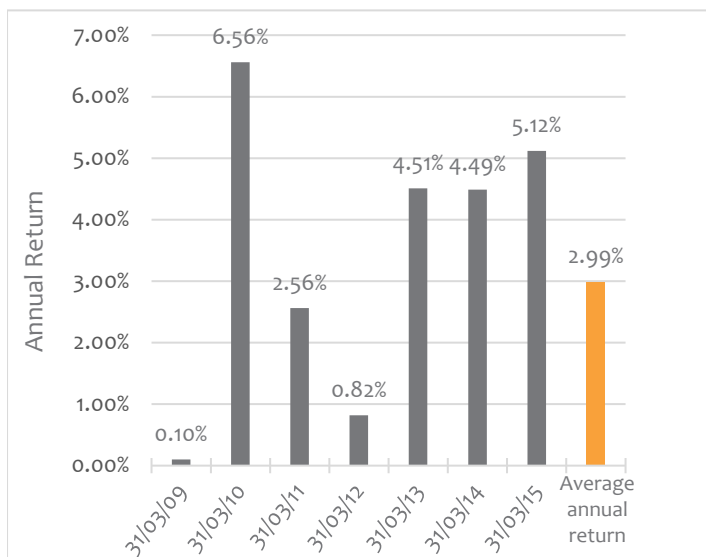
**How has the fund performed?**

Past year

|  |              |
|--|--------------|
| <b>Annual return</b><br>(after deductions for fund fees and tax <sup>1</sup> ) | <b>2.72%</b> |
|--|--------------|

**How has the fund performed in the past?**

This shows the return after fund fees and tax for each tax year since the fund started and the average annual return since the fund started. It's important to note that this doesn't tell you how the fund will perform in the future.



**What fees were members charged?**

The returns above are after deductions for **fund fees**<sup>2</sup>.

These fees were last totalled up for the year to 31 March 2015 and were:

|                                   |              |
|-----------------------------------|--------------|
| <b>Total fund fees</b>            | <b>1.73%</b> |
| <i>of members' investments</i>    |              |
| <i>Which are made up of:</i>      |              |
| Annual management fee             | 0.73%        |
| Performance-based fees            | 0.00%        |
| Other fees and costs <sup>†</sup> | 1.00%        |

Members were also charged **membership fees**<sup>3</sup> of \$24.00 over the year to 31 March 2015.

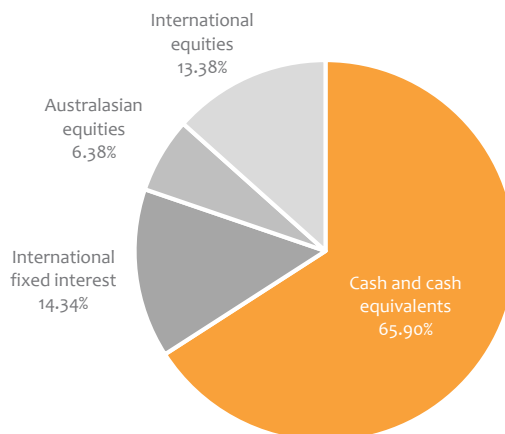
**Example of how this applies to a member**

Jason had \$10,000 in the fund at the start of the year and didn't make any further contributions. At the end of the year, Jason received a return after fund fees and tax were deducted of \$272 (that's 2.72% of his initial \$10,000). Jason also paid \$24.00 in membership fees. This gives Jason a total return of \$248.00 for the year.

**What does the fund invest in?**

**Actual investment mix**

This shows the types of assets that the fund invests in.



**Target investment mix**

This shows the mix of assets that the fund generally intends to invest in.

|                              |        |
|------------------------------|--------|
| Cash and cash equivalents    | 65.00% |
| New Zealand fixed interest   | 0.00%  |
| International fixed interest | 15.00% |
| Australasian equities        | 6.50%  |
| International equities       | 13.50% |
| Listed property              | 0.00%  |
| Unlisted property            | 0.00%  |
| Other                        | 0.00%  |

## Top 10 investments

| Name  | Percentage of fund net assets | Type                      | Country     | Credit rating (if applicable) |
|---|-------------------------------|---------------------------|-------------|-------------------------------|
| 1 Southland Building Society term deposit- series 31    | 39.03%                        | Cash and cash equivalents | New Zealand | BBB+                          |
| 2 Cash Deposit (ANZ Bank)                               | 13.40%                        | Cash and cash equivalents | New Zealand | AA-                           |
| 3 PIMCO Global Bond fund Inst NZD (Hdg) - Inc           | 11.27%                        | Fund                      | Ireland     |                               |
| 4 BlackRock Wholesale Indexed International Equity Fund | 5.62%                         | Fund                      | Australia   |                               |
| 5 Vanguard International Shares Index Fund              | 5.41%                         | Fund                      | Australia   |                               |
| 6 Southland Building Society term deposit- series 28    | 5.02%                         | Cash and cash equivalents | New Zealand | BBB+                          |
| 7 Harbour NZ Equity Advanced Beta Fund (RET)            | 4.44%                         | Fund                      | New Zealand |                               |
| 8 Russell Global Bond Fund Class NZDH-A                 | 3.11%                         | Fund                      | UK          |                               |
| 9 Magellan Global Fund                                  | 2.39%                         | Fund                      | Australia   |                               |
| 10 Nelson Building Society Term Deposit                 | 2.37%                         | Cash and cash equivalents | New Zealand | BB+                           |

The top 10 investments make up 92.06% of the fund.

## Key personnel

This shows the directors and employees who have the most influence on the investment decisions of the fund.

| Name           | Current position                                   | Time in current position | Previous or other position  | Time in previous or other position |
|----------------|--|--------------------------|---|------------------------------------|
| Graham Duston  | Executive Director / Chairman Investment Committee | 14 years                 | General Manager, ANZ Funds Management                                   | 2 years                            |
| Wayne Evans    | Investment Committee member                        | 1 year                   | Group CEO, SBS Bank (current)   | 1 year, 2 months                   |
| Martin Pike    | Investment Strategist                              | 1 month                  | National Manager, Investment Product & Services, AMP Financial Services | 2 years, 4 months                  |
| Jeffrey Walker | Chairman   | 14 years                 | Managing Partner, Jeff Walker & Cleland Murdoch Lawyers (current)       | 16 years, 3 months                 |
| Derek Young    | Executive Director / Investment Committee member   | 11 years, 3 months       | General Manager, ING New Zealand Limited                                | 2 years                            |

## Further information:

### Information about conflicts of interest

There have not been changes to the nature, or increases in the scale of, the fund's related-party transactions compared with the last quarter. See the Lifestages KiwiSaver Scheme annual financial statements for more information about the scheme's related-party transactions.

### Changes to trade allocation, execution and proxy voting policies

There have not been changes to the fund's trade allocation, execution and proxy voting policies in the past three months. See <https://lifestages.co.nz/assets/Lifestages-KiwiSaver-Scheme-Prospectus-22-Sept-2015.pdf> for more information about these policies.

### Changes to valuation methods

There have not been changes to the fund's valuation methods in the past three months.

### Electronic disclosure of this information

Most of the information contained in this statement, including some additional information, is available in a spreadsheet at [www.lifestages.co.nz/dmsdocument/1063.csv](http://www.lifestages.co.nz/dmsdocument/1063.csv).

## Notes

<sup>1</sup> Returns in this statement are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax rate may be lower.

<sup>2</sup> Fund fees are charged as a percentage of a member's interest in the fund (i.e. as a percentage of their KiwiSaver account balance).

<sup>3</sup> Membership fees are the fixed dollar charges for membership in the KiwiSaver scheme.

\* The fund is not charged performance fees. However, the fund is subject to performance fees arising at the level of the underlying funds into which it invests. Please refer to the Lifestages KiwiSaver Scheme Investment Statement for further information.

## Manager's Certificate

Funds Administration New Zealand Limited, as Manager of the Lifestages KiwiSaver Scheme - Lifestages Capital Stable Portfolio, states that:

- > this disclosure statement has been prepared for the purposes of the KiwiSaver (Periodic Disclosure) Regulations 2013; and
- > to the best of the manager's knowledge after making reasonable inquiry, all information required by the regulations has been disclosed in accordance with these regulations and the information presented is accurate; and
- > this disclosure statement does not contain any matter that is likely to deceive or mislead with regard to any particular that would be material to an offer of an interest in the Lifestages KiwiSaver Scheme.



Graham Duston, Executive Director, Funds Administration New Zealand Limited. 20 October 2015